

# PINOTREPORT

for people passionate about western pinot noir

ISSUE NO. 40

www.pinotreport.com

RELEASE DATE: 8/15/06

## INSIDE

**IN THE MARKET:** Great Pinots to buy, drink right now or cellar

- **MAKE ROOM** in your cellar for these.... **2, 4**
- **SMART BUYS** to drink right now..... **2, 4**

*Last Chance...*

## 2006 PINOT ON THE RIVER FESTIVAL

For details go to [pinotfestival.com](http://pinotfestival.com)



### 2005 WINNER

James Beard Award For Newsletter Writing On Food, Beverage, Restaurants and Nutrition

## A Vintage To Watch...

**WINEMAKERS UP AND DOWN THE WEST COAST** are gearing up for the 2006 harvest. They're busy doing all of the things you need to do to get a winery ready for a new vintage. Many are bottling some or all of their 2005 Pinots to make room in the tanks and barrels for the new wine; all have their attention focused on the vineyard and the weather forecasts.

**Just about everyone I've talked to** in the last two months or so is pretty optimistic about the 2006 Pinot harvest. Although, depending on which Pinot region he or she happened to be in, **there were challenges:** some areas had winter flooding, late spring rains or a long heat wave in July. Growers worked hard, and the grapes seem to be in pretty good shape.

**In New Zealand** the already completed 2006 harvest resulted in high quality and record quantity. While not yet considered as good as the 2005 vintage, 2006 has potential, especially for Pinot Noir. Definitely a good year.

Speaking of a good year, the latest wine-themed movie is titled just that. **"A Good Year"** is set to hit theaters on November 10. **Russell Crowe** stars and **Ridley Scott** directs this story based on the book of the same name by **Peter Mayle**. Here's the synopsis from the movie's website: "Director Ridley Scott reunites with Oscar-winner Russell Crowe in a comedy about highly successful investment expert Max Skinner, who returns to the vineyard of his childhood when his estranged uncle dies. Intending to put his past behind him and sell the vineyard as quickly as possible, he instead discovers a part of himself that he'd lost since childhood." The movie is set in Provence, so I suppose there's not much chance of another "Sideways" style Pinot connection...

As always, I thank you for your support and hope that you enjoy this latest issue.

-- **Gregory S. Walter**, editor and publisher

## IN THE MARKET: Recent Pinot Noir Reviews

---

### This Issue's Tasting Notes

All wines were tasted blind and scored before knowing anything other than that the general region they were from. My notes and comments follow.

#### Arista Winery

Arista Winery was founded in 2002 by the McWilliams and Copeland families on 36 acres of benchland above Westside Road in the northern end of the Russian River Valley. Initial offerings were Pinot Noirs from the Ferrington Vineyard in Anderson Valley and the Toboni, Mononi and Harpers Rest vineyards in Russian River Valley. The partners are developing estate vineyards on their Westside road site and have already built a tasting room/visitors center and impressive gardens. Leslie Sisneros is the winemaker. This winery is definitely a rising star on Westside Road.

#### Arista Winery

##### *Pinot Noir Anderson Valley Ferrington Vineyard 2004*

---

Medium-deep ruby color; deep, perfumed, lavender, red cherry aromas; deep, rich, red cherry, lavender, complex spicy notes, silky texture, sweet oak; good structure and balance; long finish. This is a very deep, complex and interesting Pinot that is just as delicious by itself as with a meal.

---

**103 cases made      \$54      Score: 94**

#### Arista Winery

##### *Pinot Noir Russian River Valley 2004*

---

Medium-deep ruby color; rich, dusty red cherry and earth aromas; rich, ripe, dusty cherry flavors with a touch of sweet oak; silky texture; good structure and balance; long finish. A rich and ripe Pinot with beautiful, silky texture.

---

**717 cases made      \$28      Score: 92**

### MAKE ROOM IN THE CELLAR!

---

*"Amazingly deep and complex..."*

#### Kosta Browne

##### *Pinot Noir Sonoma Cost Kanzler Vineyard 2004*

---

Medium-deep ruby color; deep, complex black cherry and forest floor aromas; deep, intense black cherry fruit, complex forest floor notes, slight tannin and sweet oak; great structure and balance; long finish. Amazingly deep and complex, this Pinot has so much flavor and depth on great structure. Pick a special occasion for this one. The 20-acre Kanzler Vineyard is located in western Sonoma County just south of Bodega Highway, near the beginning of the cool Petaluma Gap.

---

**430 cases made      \$52      Score: 97**

#### Arista Winery

##### *Pinot Noir Russian River Valley Harper's Rest 2004*

---

Medium-deep ruby color; rich, ripe, earthy, cherry aromas; ripe, full and rich, with bright red cherry, and complex earthy flavors; silky texture, good structure and balance; long finish. Complex yet bright and forward fruity, this is a delicious Pinot for the table.

---

**148 cases made      \$38      Score: 93**

#### Arista Winery

##### *Pinot Noir Russian River Valley Longbow 2004*

---

Medium-deep ruby color; deep, earthy, dusty cherry aromas with a touch of herbs; rich, full, dusty cherry and earthy flavors, some herbal notes and sweet oak; silky texture; good structure and balance; long finish. A bigger, deeper style of Pinot for Arista with much more earthy complexity.

---

**220 cases made      \$38      Score: 93**

#### Arista Winery

##### *Pinot Noir Russian River Valley Mononi 2004*

---

Medium ruby color; deep, red cherry and earthy aromas; rich, ripe, bright red cherry with subtle earthy flavors; good structure and balance; long finish. A delicious, lighter bodied Pinot with subtle, complex flavors.

---

**104 cases made      \$54      Score: 92**

#### Arista Winery

##### *Pinot Noir Russian River Valley Toboni 2004*

---

Medium-deep ruby color; deep, slightly closed, cherry and earthy aromas; deep, rich, stewed red cherry notes, with some earthy notes; some tannin and sweet oak, good structure and balance; long finish. A deep and complex Pinot which definitely benefits from an hour or two of air time.

---

**112 cases made      \$54      Score: 94**

### SMART BUY!

---

*"Spicy and delicious..."*

#### Roessler Cellars

##### *Pinot Noir Sonoma County Red Label 2004*

---

Medium-deep ruby color; rich and ripe with red cherry and pie spice aromas; deep, interesting red cherry flavors with spice and sweet oak; good structure and balance; long finish. This is a spicy, delicious Pinot, with a wonderful core of cherry fruit.

---

**1,091 cases made      \$26      Score: 93**

## IN THE MARKET: Recent Pinot Noir Reviews

---

### Atascadero Creek

Atascadero Creek is a small family owned winery in the Green Valley appellation of western Sonoma County. Owner and winemaker Bob Appleby moved to Sonoma county from the Los Angeles area in the early 1970s to attend Sonoma State University. Bob began his winemaking career in 1989 with a single barrel tucked away in the workshop of his woodworking business. His amateur status continued until 2001 when Atascadero Creek became a bonded winery. The winery is named for the creek that runs near Bob's winery and residence in Graton. Atascadero Creek specializes in small lots of vineyard designated Pinot Noir, Merlot, and Zinfandel. Pinot bottlings include a Rioual Vineyard bottling from the Russian River Valley and one from the winery's estate vineyard in Green Valley—named Railroad Vineyard for the old right-of-way it sits on.

#### Atascadero Creek

##### *Pinot Noir Green Valley Railroad Vineyard 2004*

---

Medium-deep ruby color; deep, cinnamon spicy, earthy aromas; rich, spicy and earthy on palate, silky with a touch of sweet oak; good structure and balance; long finish. A very nice, spicy, silky Pinot with a great middle of the road style that makes for a good match with most dishes.

---

**66 cases made      \$28      Score: 91**

### August West

Ed Kurtzman began his wine career on the sales side of the wine business working at a wine shop near Amherst, Mass. and then moving west to California to work as a salesman for a wine distributor. He decided in 1991 that he wanted to make wine rather than sell it, so he signed up for Fresno State University's enology program and subsequently worked at Bernardus and Chalone before signing on as winemaker at Testarossa Vineyards, where from 1999 to 2003, he made some of their best Pinots to date. In addition to August West, Ed is currently the winemaker for Freeman Vineyard & Winery, a terrific, small Pinot-focused winery in Sebastopol. August West is a partnership between Ed, Gary Francioni (Roar, Rosella's Vineyard) and Howard Graham (Graham Family Vineyard). Ed's August West Pinots are lush, delicious, texture driven wines with much potential ahead of them.

#### August West

##### *Pinot Noir Santa Lucia Highlands Rosella's Vineyard 2004*

---

Medium ruby color; deep, stewed cherry, spice and smoky bacon aromas; ripe, deep and rich with stewed black cherry and smoky bacon flavors; silky texture; good structure and balance; long finish. WOW! This Pinot is delicate, yet has incredible flavor, texture and balance. Has just about everything you could want in a delicate, balanced Pinot.

---

**239 cases made      \$45      Score: 96**

### August West

##### *Pinot Noir Sonoma Coast Graham Family Vineyard 2004*

---

Medium ruby color; spicy, delicate cherry, cinnamon aromas; rich, delicate and silky on the palate; lots of red cherry and spice flavors, delicious, sweet oak; good structure and balance; long finish. Deep and lush flavors and a wonderful silky texture make this a delightful Pinot. Howard Graham, partner in August West, found the site for his Graham Family Vineyard in the Green Valley sub-appellation of Western Sonoma County. Planting began in 2002.

---

**169 cases made      \$42      Score: 95**

### Elk Prairie Vineyard

Alan and Sandra Estrada established Elk Prairie Vineyard in 1992 on Fruitland Ridge in southern Humboldt County. The 10-acre estate vineyard sits at 1,200 feet, above the ancient redwoods that are such a fixture of that far northern California region. Fruitland Ridge was originally settled by Dutch immigrants who planted fruit orchards. Sheep ranchers soon followed and their sheep grazed on the steep hillsides. Today the estate vineyard is dry-farmed in a heavily shale-based soil and produces a Pinot Noir that is highly aromatic, spicy and delicately flavored.

#### Elk Prairie Vineyard

##### *Pinot Noir Humboldt County 2003*

---

Medium ruby color; spicy, stewed cherry aromas; spicy, stewed cherry flavors with some earthy and sweet oak notes; lighter in body; good structure and balanced, lingering finish. A lighter bodied Pinot in a spicy style.

---

**456 cases made      \$22      Score: 88**

### Elke Vineyards

When Mary Elke and her family planted their vineyard in 1980 in the cooler, southern reaches of the Napa Valley, one of their goals was to make a world-class Pinot Noir. Over time, they found that their Napa vineyard, while producing terrific Chardonnay and Merlot, just wasn't going to deliver the quality of Pinot Noir that they sought. So, in 1990, they purchased 80 acres of land in the Anderson Valley. They planted 50 acres, 30 of which were Pinot Noir. The Elke Vineyards label was born in 1997 with winemaker Tom Farella's efforts producing silky, balanced and delicious Pinot Noirs. Tom Farella continues to produce the Elke "Red Label" wines. In 2003, Mary launched her Elke "Gold Label" bottling with a lot of Pinot from her Anderson Valley Donnelly Creek Vineyard produced by winemaker Greg LaFollette. This is the first of a series of wines to be produced by "guest" winemakers.

## IN THE MARKET: Recent Pinot Noir Reviews

---

### Elke Vineyards

#### ***Pinot Noir Anderson Valley Donnelly Creek Vineyard Red Label 2003***

---

Medium-deep ruby color; spicy, dusty red cherry aromas; rich, ripe, delicious red cherry flavors, sweet oak, spicy and a touch of smoky meat notes; good structure and balance; long finish. This Pinot from Mary Elke is a delicious, silky expression of Anderson Valley Pinot. This version of the 2003 Elke Pinot was made by Elke winemaker Tom Farella.

---

**350 cases made      \$26      Score: 88**

### Elke Vineyards

#### ***Pinot Noir Anderson Valley Donnelly Creek Vineyard Gold Label 2003***

---

Medium-deep ruby color; earthy, spicy aromas; deep, rich, earthy, lots of red cherry flavor and interesting spicy notes; sweet oak; good structure and balance; long finish. A rich and ripe style of Pinot with a lot of earthy complexity. This version of the Elke Pinot was a small lot made by winemaker Greg La Follette in the first edition of the Elke "Guest Winemaker" program.

---

**80 cases made      \$28      Score: 90**

### Fess Parker Winery

Most people, when they hear the name "Fess Parker," think instantly of his television roles: Davy Crockett or Daniel Boone. What they don't usually think of is the vintner and entrepreneur. Since 1989, Fess Parker and his son Eli have farmed more than 700 acres of vineyards in Santa Barbara County and run Fess Parker Winery. Eli Parker has since taken over as winemaker and president of the winery. Now Fess' daughter Ashley is also a partner in the winery, handling public relations and marketing. The Fess Parker estate Pinot

vineyards have traditionally included Marcella's Vineyard in the Santa Maria Valley and the Ashley's Vineyard in the Santa Rita Hills. The Ashley's Vineyard was recently sold and will be renamed Gaia Vineyard. Pinot bottlings include a Santa Barbara County blend, and vineyard designates from Ashley's Vineyard and Bien Nacido Vineyard.

### Fess Parker Winery

#### ***Pinot Noir Santa Barbara County 2004***

---

Please see "Smart Buy!" on page 4.

### Flying Goat Cellars

Flying Goat Cellars is named for the athletic prowess of Norman and Pam Yost's "kids"—their two pygmy goats. And while I've not seen Norm Yost do any flipper turns or unrestrained spiral loops, he and Pam have approached this wine venture with the same passion and enthusiasm. Norm came to Santa Barbara County to work as winemaker at Foley Estate's winery in the Santa Rita Hills. Flying Goat Cellars is a natural progression for him. Norm handles the winemaking while Pam does marketing and promotion. The Pinot focus is on vineyards in Santa Barbara County and includes bottlings from Dierberg and Solomon Hills vineyards in the Santa Maria Valley, Rancho Santa Rosa and Rio Vista vineyards in Santa Rita Hills. The style is bold, with a deep core of fruit and earthy complexity, and extremely well balanced.

### Flying Goat Cellars

#### ***Pinot Noir Santa Maria Valley Dierberg Vineyard 2004***

---

Medium-deep ruby color; deep red cherry aromas; spicy, some herbal notes; deep, rich, ripe red cherry flavors, nice spicy notes and silky texture; sweet oak, good structure and balance; long finish. Silky and spicy, this Pinot has that deep core of cherry fruit you see so often in Santa Maria Valley Pinots. Delicious.

---

**267 cases made      \$38      Score: 94**

## MAKE ROOM IN THE CELLAR!

---

*"Complex and very deep..."*

### Radio-Coteau

#### ***Pinot Noir Anderson Valley Savoy 2004***

---

Medium-deep ruby color; deep, cherry, plum aromas with dusty, spicy notes; deep, complex and rich; stewed red cherry with earthy, dusty notes; sweet oak; good structure and balance; long finish. Complex and deep, this is a very focused Pinot with the structure to age a bit. Please let this Pinot open up for an hour or so. From the always excellent Savoy Vineyard in Anderson Valley.

---

**480 cases made      \$48      Score: 97**

## SMART BUY!

---

*"Great balance and flavor..."*

### Fess Parker Winery

#### ***Pinot Noir Santa Barbara County 2004***

---

Medium-deep ruby color; deep, spicy, black cherry and earthy aromas; rich, ripe, juicy black cherry flavors, nice earthy complexity with hints of pepper; good structure and balance; long finish. A delicious Pinot from Fess Parker—great balance and depth, perfect for the table.

---

**10,337 cases made      \$25      Score: 92**

## IN THE MARKET: Recent Pinot Noir Reviews

---

### Flying Goat Cellars

#### *Pinot Noir Santa Rita Hills Rancho Santa Rosa 2004*

---

Medium-deep ruby color; deep black cherry and plum aromas; spicy, pepper notes; deep, rich, ripe black cherry and plum flavors, nice spicy notes; sweet oak, good structure and balance; long finish. Deep and delicious, this Pinot really shows the balanced style of Pinot emerging from Santa Rita Hills—a really nice wine from owner and winemaker Norm Yost.

---

**229 cases made      \$40      Score: 95**

### Gallo Family Vineyards

Gallo Family Vineyards is the reborn, re-vamped and expanded Gallo of Sonoma brand that was launched more than a decade ago to showcase the wines made from E & J Gallo's extensive Sonoma County vineyard holdings. These are wines from the grandchildren of founders Ernest and Julio Gallo and are for the most part not only good quality but also good values.

### Gallo Family Vineyards

#### *Pinot Noir Sonoma County Sonoma Reserve 2004*

---

Medium-deep ruby color; spice, red cherry aromas; ripe, rich, red cherry flavors, silky texture, sweet oak; good structure and balance; long finish. A ripe and interesting Pinot with the structure and flavor to work well on the table.

---

**33,000 cases made      \$15      Score: 87**

### Gundlach Bundschu

Gundlach Bundschu traces its winemaking heritage back to the mid-1850s when Bavarian-born Jacob Gundlach arrived in San Francisco and within a few years had purchased, in partnership with Emil Dresel, a 400-acre parcel of land just east of the town of Sonoma. They called the vineyard Rhinefarm and the first wines were produced from Rhinefarm in 1861. In 1868, Charles Bundschu joined the company. Charles Bundschu's great grandson, Jim Bundschu revived the winery in 1973; within three years Gundlach Bundschu was open to the public. Today, Jim's son Jeff Bundschu is in charge and together with his father has brought vitality back to the brand. Gundlach Bundschu's Pinot comes from the Rhinefarm vineyard.

### Gundlach Bundschu

#### *Pinot Noir Sonoma Valley Rhinefarm Vineyard 2003*

---

Medium-deep ruby color; spice and earthy aromas; ripe, spicy, red cherry flavors, earthy, sweet oak; good structure and balance; long finish. Nice spicy flavors make this a lively Pinot for the table.

---

**2,700 cases made      \$32      Score: 88**

### Hendry Winery

George Hendry has been involved in growing grapes all his life. The 120-acre Hendry Ranch Vineyard, at the base of the mountains at the western end of the city of Napa, is where George was raised. The Hendry vineyard, up until 1992, supplied fruit to Robert Mondavi Winery for the winery's reserve program and still grows Zinfandel for a special bottling of Rosenblum Cellars. George Hendry is also well known in the field of nuclear physics, having designed particle accelerators (Cyclotrons) for medical purposes. Hendry Winery was born in 1992—George decided to start making small lots of from his estate fruit. The results were encouraging enough to release those first wines in 1995 under the Hendry label. Susan Ridley, a neighbor of George's for 30 years and a fellow grape grower, became a partner in the winery in 1995 and handles sales and marketing. The Hendry Pinot Noir, from blocks 4 and 5 in the vineyard, is always an elegant, spicy and interesting wine.

### Hendry Winery

#### *Pinot Noir Napa Valley Blocks 4 & 5 2003*

---

Medium-deep ruby color; deep red cherry aromas, spice and toast; rich and ripe red cherry flavors, some tannin and toasty oak, good structure and balance; long finish. Bigger, toasty style of Pinot with a lot of interesting flavors.

---

**700 cases made      \$33      Score: 90**

### Hug Cellars

Hug Cellars is a small family winery specializing in limited production Syrah and Pinot Noir. Although the winery was established in 1994 by Augie Hug and Raquel Mireles Rodriguez, the concept and philosophy behind Hug Cellars was developed while Augie was a chef and later when he and Raquel ran a wine shop and tasting room in the tiny town of Harmony, near Cambria on the Central California Coast. After befriending and learning from John Alban of Alban Vineyards, Augie made his first wine, an Edna Valley Syrah, in the 1994 vintage. In 2000, Augie and Raquel left wine retailing to focus on Hug Cellars full time. Current production is about 1,250 cases. Pinot bottlings include vineyard designates from the excellent Rancho Ontiveros Vineyard in Santa Maria Valley and the Orchid Hill Vineyard in the cool hills between Paso Robles and coastal Cambria.

### Hug Cellars

#### *Pinot Noir Paso Robles Orchid Hill Vineyard 2004*

---

Medium-deep ruby color; deep, cherry cola, pepper aromas; big, earthy, cherry cola flavors, some tannin and oak; good structure and balance; long finish. Big, earthy style of Pinot—from the Orchid Hill Vineyard in Paso Robles.

---

**92 cases made      \$27      Score: 88**

## IN THE MARKET: Recent Pinot Noir Reviews

---

### Hug Cellars

#### *Pinot Noir Santa Maria Valley Rancho Ontiveros Vineyard 2004*

---

Medium-deep ruby color; deep, spicy, black cherry and plum aromas; rich and ripe black cherry flavors, some tannin and oak, spicy notes; good structure and balance; long finish. A spicy and earthy Pinot that needs some time in the glass to really open up.

---

**69 cases made      \$43      Score: 91**

### Kanzler Vineyards

Steve and Lynda Kanzler came to Sonoma County in 1992. The Kanzlers found the site that would become Kanzler Vineyard in 1993; planting took place in 1996 on the 20-acre former apple orchard. The vineyard is planted primarily to clones 115, 667 and Pommard. Steve manages the vineyard and the business; Lynda is the chief financial officer. The Kanzler's two children are involved in promoting and marketing the wines. Kanzler Vineyard has earned a great reputation among Pinot winemakers and consumers with grapes sourced for producers such as Kosta Browne, Landmark Vineyards A.P. Vin and Roessler Cellars. The grapes are so good that Steve Kanzler has decided to make his own Pinot Noir under the Kanzler Vineyards label. His winemaker is Greg Stach, also assistant winemaker at Landmark Vineyards. They are stylish, silky Pinots that are definitely worthy of your consideration.

### Kanzler Vineyards

#### *Pinot Noir Sonoma Coast 2004*

---

Medium-deep ruby color; deep dusty, forest floor and black cherry aromas; ripe, silky, intense black cherry flavors with some forest floor complexity, lots of sweet oak; good structure and balance; long finish. This Pinot's intense fruit nearly explodes on the palate—deliciously silky and a great new Pinot from the owners of Kanzler Vineyard.

---

**258 cases made      \$38      Score: 95**

### Kanzler Vineyards

#### *Pinot Noir Sonoma Coast Reserve 2004*

---

Medium-deep ruby color; deep, spicy black cherry and plum aromas; very intense and ripe black cherry fruit almost bordering on jammy; silky texture, forest floor notes; lots of sweet oak; good structure and balance; long finish. With silky texture and very intense fruit, this Pinot bottling is a single barrel selection from the Kanzler Vineyard fruit.

---

**24 cases made      \$49      Score: 94**

### King Estate Winery

King Estate is located in the Southern end of the Willamette Valley, southwest of Eugene, Oregon near the town of Lorane. Founded in the early 1990s by Ed King III and his father, Ed

King Jr., the 1,033-acre wine estate specializes in Pinot Noir and Pinot Gris but does produce a few other varieties as well. The 110,000 square foot winery's design is based on a French chateau and the estate vineyards are located at elevations ranging from 800 to 1,100 feet. Winemaker Bill Kremer's Pinot offerings include the Signature Collection bottling—always a good value, some vineyard designated bottlings and the top of the line Domaine bottling.

### King Estate Winery

#### *Pinot Noir Oregon Domaine 2003*

---

Medium-deep ruby color; very deep, spicy, earthy cherry and blueberry aromas; deep, rich, blueberry, cherry flavors with earthy complexity, moderate tannin and sweet oak; good structure and balance; long finish. Very deep and well structured, this Pinot has amazing depth of fruit and flavor and needs a good hour or two of air to really open up. A great effort from King Estate.

---

**400 cases made      \$50      Score: 94**

### Kosta Browne

Am I glad that Michael Browne never became an architect. That was originally his plan when he moved from Washington state down to Sonoma County in 1987. Fortunately for all of us who love great Pinot Noir, Michael found himself working in local Sonoma County restaurants to pay the bills. He got seriously interested in wines while working in these restaurants and he revised his career plan. Michael began his winemaking career working as an intern with Robert Rex at Deerfield Ranch Winery in the Sonoma Valley in 1997 and became co-winemaker there in 2000. At the same time, Michael's passion for Pinot Noir was growing and he soon teamed up with Dan Kosta, then wine director and head sommelier John Ash & Co. to launch Kosta Browne. There's no question that they've been on a roll ever since. Kosta Browne's Pinot bottlings include vineyard designates from Kanzler Vineyard in Sonoma Coast; Koplen Vineyard and Amber Ridge Vineyard in Russian River Valley. Regional blends are made from Sonoma Coast, Russian River Valley and Santa Lucia Highlands. These Pinots just get better and better with each vintage.

### Kosta Browne

#### *Pinot Noir Russian River Valley 2004*

---

Medium-deep ruby color; deep, rich red cherry and spice aromas; ripe, rich, pretty red cherry and spice flavors, silky texture; sweet oak; good structure and balance; long finish. A very pretty Pinot—delicious and complex and a terrific value.

---

**1,020 cases made      \$38      Score: 95**

### Kosta Browne

#### *Pinot Noir Russian River Valley Amber Ridge Vineyard 2004*

---

Medium-deep ruby color; rich, red cherry, spice and tea

## IN THE MARKET: Recent Pinot Noir Reviews

---

aromas; ripe, rich, lush, juicy red cherry and herb flavors, silky texture; sweet oak; good structure and balance; long finish. Complex and very interesting, this Amber Ridge Pinot has an amazing core of deep, juicy fruit.

---

**212 cases made      \$52      Score: 94**

### **Kosta Browne**

#### ***Pinot Noir Russian River Valley Cohn Vineyard 2004***

---

Medium-deep ruby color; deep, spicy, earthy, forest floor aromas; big, rich, deep red cherry and forest floor flavors; some tannin and sweet oak; good structure and balance; long finish. A big and rich style with lots of deep cherry flavors—would go great with a good beef or lamb dish. The Cohn Vineyard, now called Benovia Ranch, is located on top of a hill at the northern most tip of the Russian River Valley, almost into the Dry Creek appellation.

---

**330 cases made      \$52      Score: 97**

### **Kosta Browne**

#### ***Pinot Noir Russian River Valley Koplén Vineyard 2004***

---

Medium-deep ruby color; deep, earthy, spice and red cherry aromas; rich, ripe, juicy red cherry flavors with sweet oak, silky texture and a little earthy complexity; good structure and balance; long finish. Beautiful, rich flavors make this a great Pinot for grilled salmon. The Koplén Vineyard is located in the middle of the Russian River Valley AVA.

---

**210 cases made      \$52      Score: 95**

### **Kosta Browne**

#### ***Pinot Noir Sonoma Coast 2004***

---

Medium-deep ruby color; deep black cherry, spice and cinnamon notes; rich and deep, beautiful black cherry flavors, spice and cinnamon notes, silky texture, sweet oak; good structure and balance; long finish. Terrific juicy fruit and complex spicy notes really make this a joy to drink.

---

**1,010 cases made      \$32      Score: 97**

### **Kosta Browne**

#### ***Pinot Noir Sonoma Coast Kanzler Vineyard 2004***

---

Please see “Make Room In The Cellar!” on page 2.

### **Kosta Browne**

#### ***Pinot Noir Sonoma County 4-Barrel 2004***

---

Medium-deep ruby color; deep, intense earthy and sweet oak aromas; rich and deep with lots of deep black cherry flavors, complex earthy and toasty oak notes, good structure and balance; long finish. This complex and deep Pinot is a blend of the four best barrels, one each from the four best vineyards that the winery uses.

---

**90 cases made      \$52      Score: 95**

### **Radio-Coteau**

There’s no mistaking Eric Sussman’s passion for Pinot Noir. You only need to visit with him for a few minutes to feel his intensity. He’s equally passionate—and selective—about the vineyards he sources for his Radio-Coteau Pinots, as well as his devotion to a minimalist approach to winemaking. The New York state native began his journey in wine while studying agriculture at Cornell University. His fascination for the connection between wine and its place of origin led him first to work for a small winery in Washington state. He then apprenticed for two years in Bordeaux and Burgundy, and returning to the United States, Eric eventually went on to work at Dehlinger Vineyards. It was working with Tom Dehlinger from the 1998 through 2001 vintages that focused Eric solidly on the potential for Pinot Noir in western Sonoma County. There’s no question in my mind that Eric is making some of the best Pinots I’ve tasted in a long time. His 2004s continue to support that belief. If Eric’s wines aren’t in your cellar yet, find a way to get them there.

### **Radio-Coteau**

#### ***Pinot Noir Anderson Valley Savoy 2004***

---

Please see “Make Room In The Cellar!” on page 4.

### **Radio-Coteau**

#### ***Pinot Noir Russian River Valley Alberigi 2004***

---

Medium-deep ruby color; deep, spicy, forest floor aromas; rich and ripe with deep cherry and forest floor flavors; complex with sweet oak notes; silky texture; good structure and balance; long finish. Very deep with lots of complex flavors and aromas, this Pinot also has a silky texture. The Alberigi Vineyard is located in the Vine Hill Road area of the Russian River Valley.

---

**150 cases made      \$42      Score: 95**

### **Radio-Coteau**

#### ***Pinot Noir Sonoma Coast La Neblina 2004***

---

Medium-deep ruby color; deep, complex, earthy, forest floor and cherry aromas; deep cherry fruit with complex earthy, forest floor notes in the background; silky texture, some sweet oak, great structure and balance; long finish. The La Neblina (Spanish for fog) bottling is a very silky, delicious Pinot with some very complex and interesting nuances. Winemaker Eric Sussman blends several selected Sonoma Coast vineyards for this bottling.

---

**760 cases made      \$40      Score: 94**

### **Radio-Coteau**

#### ***Pinot Noir Sonoma Coast Terra Neuma 2004***

---

Medium-deep ruby color; deep, red cherry, dusty, earthy, smoky aromas; ripe, deep and rich red cherry flavors, earthy notes, sweet oak and silky texture; good structure and balance; long finish. Rich and ripe, this Pinot is also deliciously complex

## IN THE MARKET: Recent Pinot Noir Reviews

---

and perfect for grilled meats. The Terra Neuma vineyard is on a sixth-generation family-owned ranch on a bluff southwest of the town of Freestone, a few miles from the Pacific Ocean. The vineyard was developed and is farmed biodynamically by Mike Benziger of Benziger Family Winery.

---

**74 cases made      \$48      Score: 95**

### Roar Wines

Gary and Rosella Francioni, third generation farmers in the Santa Lucia Highlands, are proprietors of Roar Wines, proprietors of Rosella's Vineyard and partners with Gary Pisoni in Garys' Vineyard. With the Roar Pinots, they set out to capture the pure character of the Santa Lucia Highlands vineyards that they are so intimately familiar with. The name Roar refers to the sound that the coastal winds make as they blow through the gaps and down the benchland that makes up the region. Roar Pinot bottlings include a regional Santa Lucia Highlands Pinot and vineyard designates from Rosella's Vineyard, Garys' Vineyard and the Pisoni Vineyard. It's hard to find a Pinot winemaker in Santa Lucia Highlands who Gary hasn't helped out in one way or another. The Francionis are perfect proof that an artisan's wines are a true reflection of the person. Like their wines, Gary and Rosella are beautiful, classy people.

### Roar Wines

#### *Pinot Noir Santa Lucia Highlands 2004*

---

Medium ruby color; deep, earthy, stewed cherry and herbal notes; ripe, stewed cherry, herbal notes, some sweet oak; good structure and balance; long finish. A ripe and deep Pinot that will work well with many dishes.

---

**484 cases made      \$35      Score: 92**

### Roar Wines

#### *Pinot Noir Santa Lucia Highlands Garys' Vineyard 2004*

---

Medium ruby color; deep, rich aromas of black cherry, bacon and sweet oak; ripe, rich, black cherry, spice, sweet oak, with a touch of smoky bacon, very silky and deep; good structure and balance; long finish. An amazingly deep and complex Pinot that cries out for a deep, earthy meat dish; it also has the silkiness and bright fruit to be a delight to drink all by itself.

---

**350 cases made      \$49      Score: 95**

### Roar Wines

#### *Pinot Noir Santa Lucia Highlands Pisoni Vineyard 2004*

---

Medium ruby color; deep, slightly closed, black cherry and herbal aromas; ripe, deep, complex with a lot of earthy/herbal notes and black cherry flavors; good structure and balance; long finish. Big and rich, with that characteristic Pisoni herbal note, this Pinot calls for a big steak.

---

**275 cases made      \$49      Score: 94**

### Roar Wines

#### *Pinot Noir Santa Lucia Highlands Rosella's Vineyard 2004*

---

Medium ruby color; deep, black cherry, spice, stewed plum aromas; rich, ripe, silky black cherry flavors, some stewed plums, some bacon notes; sweet oak; good structure and balance, long finish. Deep and delicious, this Rosella's has so much mouthfilling richness and sweet oak notes that you just want to sit and sip it.

---

**475 cases made      \$45      Score: 94**

### Roessler Cellars

With 35 years in the restaurant business and his restaurants located throughout the western United States, Roger Roessler found himself being drawn more and more to the wine country as he was constantly crafting the wine lists for his restaurants. It did not take long before he decided he might want to try his hand at making wine. The challenge of finding a winemaker was met through a serendipitous connection to Wells Guthrie, who had just started his own Copain label. The timing couldn't have been better. As the next few years unfolded, Roger has added new vineyards and grown from 225 cases of that original Sangiacomo fruit, to 3,000 cases of at least five single vineyard Pinots, and four appellation blend Pinots, a Pinot Rosé and two single vineyard Chardonnays. Roger Roessler is a busy man these days. Still immersed in the restaurant business, he's also building a serious following for these beautiful, balance-driven Pinot Noirs. With new winemaker Scott Shapley, Roger is poised to take his Roessler wines to even higher heights.

### Roessler Cellars

#### *Pinot Noir Anderson Valley Alder Springs Vineyard 2004*

---

Medium-deep ruby color; deep, dusty cherry and spicy aromas; deep and complex with dusty red cherry flavors, earthy notes and sweet oak; good structure and balance; long finish. This is an earthy style of Pinot that has the structure and depth to age a little—needs some time in the glass to open up.

---

**300 cases made      \$42      Score: 94**

### Roessler Cellars

#### *Pinot Noir Anderson Valley Blue Jay 2004*

---

Medium-deep ruby color; bright, spicy cherry aromas; ripe, rich, bright red cherry, some earthy notes, silky texture; good structure and balance; long finish. Bright and tasty, this Pinot is a regional blend of grapes from vineyards in Anderson Valley.

---

**890 cases made      \$32      Score: 93**

### Roessler Cellars

#### *Pinot Noir Russian River Valley Dutton Ranch 2004*

---

Medium-deep ruby color; spicy, red cherry aromas with deep forest floor and cola notes; deep, lush and silky on the palate

## IN THE MARKET: Recent Pinot Noir Reviews

---

with intense red cherry, spice and forest floor notes, just the right amount of sweet oak; good structure and balance; long finish. This Pinot from Roger Roessler just seems to get better and better with each vintage. It's a blend of a few different Dutton family vineyards, but the backbone is from the Thomas Road Vineyard in the western end of the Russian River Valley.

---

**200 cases made      \$38      Score: 95**

### Roessler Cellars

***Pinot Noir Santa Rita Hills Sanford & Benedict Vineyard 2004***

---

Medium-deep ruby color; deep, complex black cherry, spice and pepper aromas; ripe black cherry and plum flavors, complex earthy, spice and pepper notes; some tannin and sweet oak; good structure and balance; long finish. This is a very deep and complex Pinot from one of the pioneering Pinot vineyards in Santa Barbara County. It needs a bit of air time to open up and will go really well with grilled meats.

---

**236 cases made      \$46      Score: 94**

### Roessler Cellars

***Pinot Noir Sonoma Coast Griffin's Lair 2004***

---

Medium-deep ruby color; deep, spicy, forest floor aromas; rich, deep red cherry flavors with complex forest floor and earthy notes; good structure and balance; long finish. Very complex and at the same time silky and approachable, this is from the Griffin's Lair Vineyard, located in the very cool Sonoma Coast appellation in the Lakeville area, just southeast of Petaluma.

---

**233 cases made      \$45      Score: 94**

### Roessler Cellars

***Pinot Noir Sonoma Coast Kanzler Vineyard La Brisa 2004***

---

Medium-deep ruby color; deep and spicy cherry aromas; deep, rich, ripe, juicy red cherry fruit, some dusty, earthy notes; silky texture, some sweet oak; good structure and balance; long finish. Lush and spicy, this Pinot has so much going on that you should savor it by itself before pairing it with a meal.

---

**88 cases made      \$45      Score: 95**

### Roessler Cellars

***Pinot Noir Sonoma Coast La Brisa 2004***

---

Medium-deep ruby color; deep, interesting black cherry and spice aromas; rich, full and complex flavors of black cherry, spice and sweet oak; good structure and balance; long finish. Full, complex blend of black cherry and spice make this a really good Pinot for the table.

---

**967 cases made      \$28      Score: 94**

### Roessler Cellars

***Pinot Noir Sonoma County Red Label 2004***

---

Please see "Smart Buy!" on page 2.

## Siduri Wines

Adam and Dianna Lee made their first Pinot Noir together in 1994. The tiny-production wine was well received and Siduri soon had developed cult status among Pinot lovers. More than a decade later, after a lot of time on the road and in the cellar, the hard work is really paying off with mainstream acceptance of their artisan Pinots. Adam and Dianna really know how to make delicious, complex Pinot Noir. Their Pinot bottlings are sourced from a wide variety of vineyards in the Willamette Valley, Sonoma Coast, Russian River Valley, Santa Lucia Highlands and Santa Rita Hills, both as vineyard designates and as regional appellation blends. Siduri has become a benchmark for great Pinot from up and down the West Coast.

### Siduri Wines

***Pinot Noir Russian River Valley Amber Ridge Vineyard 2004***

---

Medium-deep ruby color; deep, earthy, some cherry aromas; ripe and deep, nice earthy and red cherry flavors; sweet oak; good structure and balance; long finish. Rich and bright; this Pinot is from the up and coming Amber Ridge Vineyard. Delicious.

---

**333 cases made      \$42      Score: 92**

### Siduri Wines

***Pinot Noir Russian River Valley Olivet Grange Vineyard 2004***

---

Medium-deep ruby color; deep, spicy, earthy aromas; deep, rich earthy flavors, spice and sweet oak; silky texture; good structure and balance; long finish. Big, deep and earthy style; a great Pinot for lamb or other grilled meats.

---

**223 cases made      \$42      Score: 94**

### Siduri Wines

***Pinot Noir Russian River Valley Sapphire Hill Vineyard 2004***

---

Medium-deep ruby color; ripe, red cherry and spicy aromas; rich and lush with bright red cherry flavors, spicy notes and sweet oak; good structure and balance; long finish. Earthy style of Pinot with some nice spice notes and silky texture.

---

**338 cases made      \$42      Score: 93**

### Siduri Wines

***Pinot Noir Santa Lucia Highlands Rosella's Vineyard 2004***

---

Medium-deep ruby color; deep, spicy, pepper notes with some berry aromas; deep, full and ripe with moderate tannin and oak; some berry/cherry flavors; lingering finish. Earthy, oaky style of Pinot that needs a hearty dish as a companion.

---

**322 cases made      \$42      Score: 87**

## IN THE MARKET: Recent Pinot Noir Reviews

---

### Siduri Wines

#### *Pinot Noir Santa Rita Hills 2004*

---

Medium-deep ruby color; subtle spice and black cherry aromas; ripe, rich, black cherry flavors, pepper and spice notes; good structure and balance; long finish. A medium-bodied, rich Pinot with nice regional character. One of Siduri's Appellation Series Pinots.

---

**792 cases made     \$25     Score: 92**

### Siduri Wines

#### *Pinot Noir Willamette Valley Muirfield Vineyard 2004*

---

Medium-deep ruby color; deep, earthy, herbal, black cherry aromas; deep, rich and ripe, with black cherry and herbal flavors; moderate tannin and toasty oak; good structure and balance; long finish. Big and earthy style of Pinot; one of the best Pinots I can remember from the Muirfield Vineyard.

---

**261 cases made     \$39     Score: 93**

### Wild Horse Winery

Wild Horse Winery was founded in 1981 by Ken Volk in the Central Coast town of Templeton in the Paso Robles AVA. Wild Horse was named for the wild mustangs that roam east of the estate, and are descendants of the first Spanish horses introduced to California. Ken planted the estate vineyard in 1982 with the first crush in 1983 using fruit purchased in Santa Barbara and San Luis Obispo counties. Today, Wild Horse produces a number of wines including Pinot Noir. With the exception of Pinot, all red varieties are sourced from the Paso Robles area. Pinot Noir is sourced from selected vineyards in the Central Coast. In 2003, Ken sold Wild Horse to Peak Wines International, now part of Beam Wine Estates.

### Wild Horse Winery

#### *Pinot Noir Central Coast 2003*

---

Medium-deep ruby color; deep, plummy aromas; rich, plummy, cherry flavors, some earthy notes; good structure and balance; long finish. An interesting Pinot—a great value too.

---

**20,446 cases made     \$23     Score: 88**

### Wild Horse Winery

#### *Pinot Noir Santa Barbara County Cheval Sauvage 2003*

---

Medium-deep ruby color; deep, intense earthy and jammy aromas; rich and jammy berry fruit, earthy and oak notes; good structure and balance; long finish. A big, earthy style with just a bit more oak than the wine needs. Nice, expressive earthy, animale flavors.

---

**480 cases made     \$50     Score: 88**

### Wild Horse Winery

#### *Pinot Noir Santa Maria Valley Bien Nacido Vineyard Unbridled 2003*

---

Medium-deep ruby color; deep, earthy, dusty red cherry

aromas; big, earthy and rich red cherry flavors, some toasty oak, silky texture; good structure and balance; long finish. Earthy and yet rich with red cherry fruit, this is a good expression of the Bien Nacido Vineyard.

---

**235 cases made     \$40     Score: 91**

### Contacting The Winery

Below is contact information for wines reviewed in this issue.

#### **Arista Winery**

707.473.0606, [www.aristawinery.com](http://www.aristawinery.com)

#### **Atascadero Creek**

707.824.8204, [www.atascaderocreek.com](http://www.atascaderocreek.com)

#### **August West**

415.225.2891, [www.augustwestwine.com](http://www.augustwestwine.com)

#### **Elk Prairie Vineyard**

707.943.3498, [www.elkprairievineyard.com](http://www.elkprairievineyard.com)

#### **Elke Vineyards**

707.258.1822, [www.elkevineyards.com](http://www.elkevineyards.com)

#### **Fess Parker Winery**

805.688.1545, [www.fessparker.com](http://www.fessparker.com)

#### **Flying Goat Cellars**

805.688.1814, [www.flyinggoatcellars.com](http://www.flyinggoatcellars.com)

#### **Gallo Family Vineyards**

[www.gallosonoma.com](http://www.gallosonoma.com)

#### **Gundlach Bundschu Winery**

707.938.5277, [www.gunbun.com](http://www.gunbun.com)

#### **Hendry Winery**

707.226.8320, [www.hendrywines.com](http://www.hendrywines.com)

#### **Hug Cellars**

805.828.5906, [www.hugcellars.com](http://www.hugcellars.com)

#### **Kanzler Vineyards**

707.824.1726, [www.kanzlervineyards.com](http://www.kanzlervineyards.com)

#### **King Estate Winery**

541.942.9874, [www.kingestate.com](http://www.kingestate.com)

#### **Kosta Browne**

707.823.7430, [www.kostabrowne.com](http://www.kostabrowne.com)

#### **Radio-Coteau**

707.887.8335, [www.radiocoteau.com](http://www.radiocoteau.com)

#### **Roar Wines**

831.595.2098, [www.roarwines.com](http://www.roarwines.com)

#### **Roessler Cellars**

707.933.8513, [www.roesslercellars.com](http://www.roesslercellars.com)

#### **Siduri Wines**

707.578.3882, [www.siduri.com](http://www.siduri.com)

#### **Wild Horse Winery**

805.434.2541, [www.wildhorsewinery.com](http://www.wildhorsewinery.com)

[ PNR ]

## **PINOTREPORT**

For People Passionate About Western Pinot Noir

### **Gregory S. Walter**

Editor and Publisher

### **Michael Dotson**

Contributing Editor

**PinotReport** (ISSN 1539-5197) is published twice monthly by PinotReport LLC, PO Box 2051, Sonoma, CA 95476. All contents Copyright © 2006 PinotReport LLC. All Rights Reserved. Short passages may be quoted without permission if proper credit is given to **PinotReport**.

### **To Subscribe**

Subscriptions to **PinotReport** are available at \$75 for one year via online and \$125 for one year via print or fax. To subscribe, please visit [www.pinotreport.com](http://www.pinotreport.com) or phone us at 707.935.0326.

### **Editorial Philosophy**

**PinotReport** is an independent newsletter owned, written and published by Gregory S. Walter. All tastings unless otherwise noted are done blind by the Editor. Any and all opinions and analysis expressed in these pages unless otherwise noted belong to Gregory S. Walter, who has no financial involvement or connection whatsoever in the production, distribution or sales of wine.

### **Wine Samples**

**PinotReport** accepts wine samples for use in its general "In The Market" new releases tastings as well as its special tasting reports. Please follow these guidelines for submitting wine samples for review.

1. All samples should be fully finished bottles ready for market.
2. Please submit two bottles of each wine.
3. Each wine submitted should include a data sheet with at minimum the suggested retail price, case production and distribution data.

All samples should be sent to the following address:

#### **PinotReport**

Attn: Gregory S. Walter  
625 Ross Court, Sonoma, CA 95476  
Tel: 707.935.0326

### **About Our Tastings**

Generally, there are two types of tastings that appear in each issue of **PinotReport**. The first are our regular "In The Market" tastings of Pinot Noirs new on the market.

The second are our special "Tasting Reports" where we from time to time focus on a particular appellation, producer or style.

### **How We Taste**

We taste wine in small flights with no more than 12 wines in a tasting session and one tasting session in a day. While all scores are finalized before the wines are revealed, wines are usually kept open for a day or more to see how the wines develop. Additional commentary may be added based on this, but scores are not changed.

**All tasting unless otherwise noted is done blind by the Editor.** Other tasters may participate, but their scores and comments are not part of the official tasting record. The tasting coordinator (who does not taste) arranges and bags all wines, which are then scored and comments recorded before bags are removed. Duplicate wines are inserted in tastings to measure consistency.

Our tastings are done under controlled, consistent conditions. We do not under any circumstances use tasting notes from large tasting events or other sub-optimal tasting venues in our published, scored tasting reports.

### **Wine Prices and Sourcing**

Wine prices vary all around the country and can often vary significantly within the same city. We make every effort to only publish a winery's suggested retail price. This price in some cases will be higher than those you can find in your local markets. The wines we taste either come from the wineries in the form of tasting samples (always finished bottles ready for market) or wines we purchase at retail or at the winery.

### **Our Wine Ratings**

The wines we taste are rated using a 100-point rating system. We fully understand the ongoing debate over the use of the 100-point system and while we respect the right of those who simply despise the system to continue to do so, we believe that the scale has value when used with the accompanying tasting notes as a **relative guide** to wine quality that has the added benefit of **being familiar** and **truly intuitive** for most consumers.

### **PinotReport's 100-Point Scale**

<b>96-100</b>	<b>SUPERIOR;</b> it doesn't get better.
<b>90-95</b>	<b>OUTSTANDING;</b> approaching the best
<b>86-89</b>	<b>ABOVE AVERAGE;</b> a good Pinot.
<b>80-85</b>	<b>AVERAGE;</b> OK if it's all you have.
<b>60-79</b>	<b>BELOW AVERAGE;</b> not recommended.
<b>50-59</b>	<b>UNDRINKABLE.</b>

# PINOTREPORT

## ORDER FORM

To order online, please visit [www.pinotreport.com](http://www.pinotreport.com)

**Yes!** Please sign me up for **PinotReport** at the **special rates** indicated below:

**ONLINE SUBSCRIPTION**

1 year (12 months) of **PinotReport** delivered by email. **Price: \$75.00 per year.**

2 years (24 months) of **PinotReport** delivered by email. **Price: \$135.00 for 2 years.**

**Email Format Options:**  HTML  Text (Choose the option that best suits your email program)

**PRINT SUBSCRIPTION:**

1 year (12 months) of **PinotReport** delivered by First Class Mail. **Price: \$125.00 per year.**

2 years (24 months) of **PinotReport** delivered by First Class Mail **Price: \$225.00 for 2 years.**

**Delivery Method Options:**  First Class Mail  Fax Fax Number: \_\_\_\_\_

**\*\*International Print Subscription Orders: please add \$25.00 to cover additional airmail postage.\*\***

**SEND ME \_\_\_\_\_ copies of "FIELD GUIDE TO WESTERN PINOT NOIR" @ \$22 per copy (add \$3.50 shipping, CA sales tax)**

**SEND ME \_\_\_\_\_ copies of "CHALONE: A Journey On The Wine Frontier" @ \$20 per copy (\$3.50 shipping, CA sales tax)**

**IS THIS A GIFT ORDER?**  YES  NO If YES, please follow the directions below.

### 1. ORDER INFORMATION

MAILING ADDRESS (You or recipient if gift order)

BILLING ADDRESS (You if credit card and/or gift order)

\_\_\_\_\_  
Name

\_\_\_\_\_  
Name

\_\_\_\_\_  
Company

\_\_\_\_\_  
Company

\_\_\_\_\_  
Address

\_\_\_\_\_  
Address

\_\_\_\_\_  
City, State Zip

\_\_\_\_\_  
City, State Zip

\_\_\_\_\_  
Country

\_\_\_\_\_  
Country

\_\_\_\_\_  
Phone (in case we have a question)

\_\_\_\_\_  
Phone (in case we have a question)

\_\_\_\_\_  
Email Address

\_\_\_\_\_  
Email Address

**(For gifts, attach any gift message to this form)**

### 2. PAYMENT INFORMATION

CHECK payable to PINOTREPORT (US Funds)

VISA  American Express  Mastercard

\_\_\_\_\_  
Card Number

\_\_\_\_\_  
Expiration Date (MM/YY)

\_\_\_\_\_  
Card Verification Value (**Required** for credit card orders)\*

\* The Card Verification Value (CVV) is required by our bank as a security check for credit card orders. The CVV is a three-digit number printed on the signature panel on the BACK of your VISA or Mastercard just following your credit card number. American Express cards have a four-digit number printed on the FRONT of the card.

### 3. TELL US ABOUT YOURSELF

Please tell us if you are a:

Consumer

Distributor Sales

Wine retailer

Winemaker

Restaurateur

Marketing/PR

Winery Owner

Wine Media

### THANK YOU FOR YOUR ORDER!

Please complete the form above. If paying by check, make it payable to PinotReport and enclose form and payment in an envelope and mail to: PinotReport, PO Box 2051, Sonoma, CA 95476. You can also fax this form to 707.996.6735. Please allow 4-6 weeks for delivery of first issue. If you have any questions, call 707.935.0326 or email [gswalter@pinotreport.com](mailto:gswalter@pinotreport.com).

PNRN40